



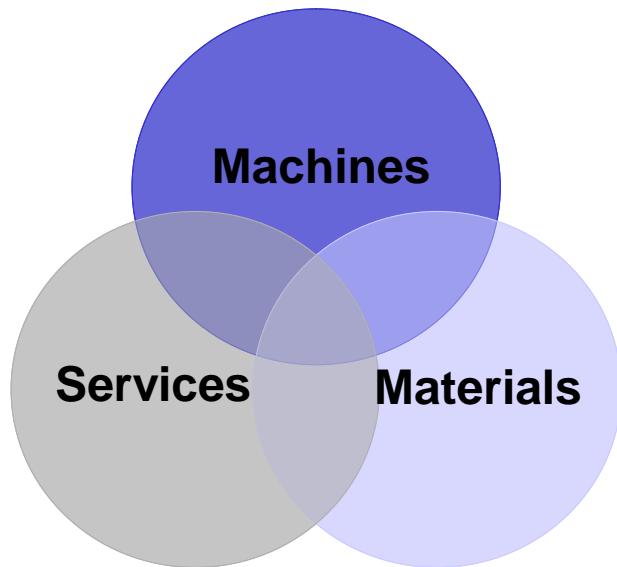
# Fuji Seal Indonesia Company Profile

# About Fuji Seal Group

## Our Vision

**To always be the customers' first choice as partner.  
We provide differentiated products and services  
by comprehending customers' needs for packaging.**

## PACKAGING SOLUTION COMPANY



# Fuji Seal Group - History

<b>Company Name</b>	<b>Fuji Seal International, Inc.</b>
<b>Established</b>	1958 (founded in 1897 as Carpentry)
<b>Capital</b>	5.99 billion yen
<b>Consolidated Sales</b>	154.724 Billion JPY / 1.372 Million USD (for the year ended March 31, 2018)
<b>President &amp; CEO</b>	Shigeko Okazaki
<b>Main Business</b>	Fuji Seal Group provides shrink sleeve labels, self-adhesive labels, spouted pouches and label-application systems.
<b>Number of Employees</b>	Fuji Seal group consolidated employees: 4,478 (as of March 31, 2018)
<b>Head of Office</b>	 
	<b>Tokyo Head Office</b> <b>Osaka Head Office</b>

# Fuji Seal Global Footprint



26 companies / 30 sites

# Fuji Seal Portfolio – Products & Solutions

## Shrink Sleeve systems



## Self-adhesive applicators



## Shrink Sleeve labels



## Self-adhesive labels



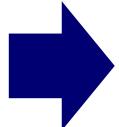
## Soft Pouches



# Fuji Seal Portfolio – Products & Solutions

## System Performance

Service



Sleeve Material production vs  
Application, Shrink, & Performance



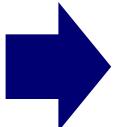
Machine



Guaranteed Machine  
efficiency & Performance



Material



Coordinated development &  
Validation/ Innovation  
Total accountability



# Fuji Seal ASEAN



## Fuji Ace Co., Ltd.

Bangkok – Office  
Bangpoo – Factory  
Sinsakhon - Factory



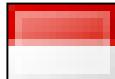
## Fuji Seal Engineering Co., Ltd.



Bangkok – Factory



## PT. Fuji Seal Indonesia



Jakarta - Office



## Fuji Seal Vietnam Co., Ltd.

Ho Chi Minh - Factory



## PT. Fuji Seal Packaging Indonesia



Surabaya - Factory



# Fuji Seal in Indonesia



**PT. Fuji Seal Indonesia – Sales Office** – Started Operations in 2011 / Green lane status

- Local temp. controlled warehouses -> Partial delivery/Stock managements to customers
- Local Technical / Engineering Service -> Machinery support
- Deliver all-regions latest developments / product info
- World-wide supply chain / developments

**PT. Fuji Seal Packaging Indonesia – Factory** – Started Operations in 2016 / Site area 3.400m<sup>2</sup>

- Production of Self-adhesive labels
- Flexographic printing (Combination Printing 10 colors); On-site Plate making / Internal artwork development / Assessment (technical team) / 100% Inspection by Camera
- High decoration / dual lamination / double layer labels

# Products – Shrink Sleeve

- 360° full length labeling
- Maximum printing area
- Tamper evidence / Partial label
- Inventory reduction
- Functionality (light barrier)
- Bundling / Promotion



# Products – Self-adhesive labels

- IJP (ink jet print) Random code/ QR code
- Printed Color Cold Foil / Metallic Effect
- Scratch and Win
- Hologram Effect
- Diamond Effect
- Pearl Effect
- Tactile Effect
- Multi Layer / Back Print



# Products – Self-adhesive labels Promo

The machine used for specially promotion & eye-catching label.

- ❑ Machine size is compact.
- ❑ Accurate and precise label positioning
- ❑ Label position can be changed easily
- ❑ Can adapt for high speed line



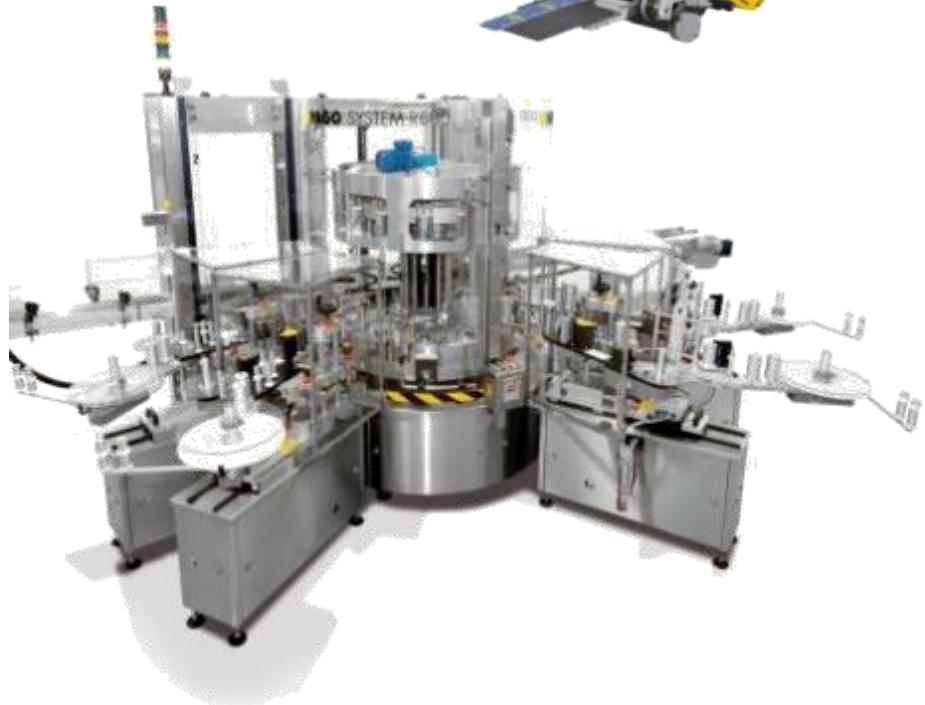
# Products – Labelling Machines

## Shrink Sleeve Systems ROTARY & LINEAR

From 24.000 bph to 86.000 bph  
From 400 bpm to 1.400 bpm



## PSL Systems ROTARY & LINEAR



# Products – Spouted Pouches



- Beverage
- Food
- Home & Personal Care
- Single use / Re-fill

# Our Main Indonesian\_Customers

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Johnson & Johnson

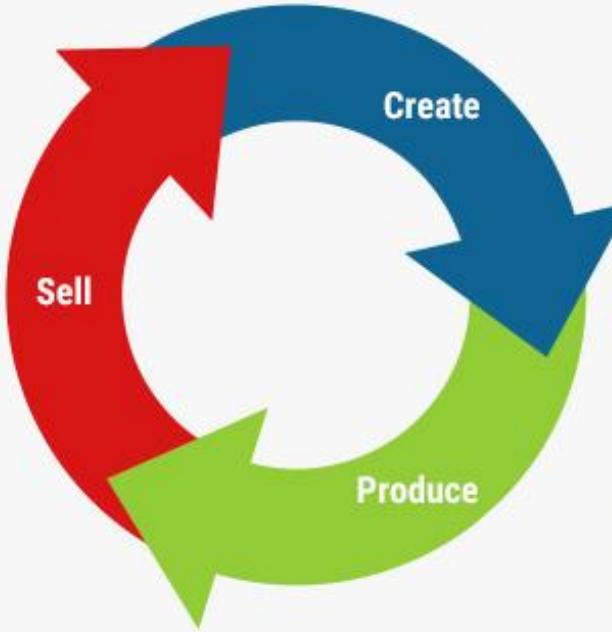
Panasonic



# Solution through packaging

## Solutions to Sales & Marketing

- Proposal of product promotion
- Proposal of new approach



## Solutions to Research & Development

- Proposal of new usage
- Proposals of new function of packaging
- Proposals of global usage

## Solutions to Manufacturing

- Rationalization & Laboursaving
- Supply chain management
- Support & Maintenance

**We create value through packaging**