

MAIN OFFICE :

► JAKARTA

Gedung Ekatama
Jl. Boulevard Bukit Gading Raya No.3
Jakarta 14240 - Indonesia
Phone : (62-21) 4514678
Fax : (62-21) 4513537, 4514058

BRANCH OFFICES :

► SURABAYA

Jl. Kedungdoro No.84P
Surabaya 60251
Phone : (62-31) 5325426, 5318861, 5460972-73
Fax : (62-31) 5322990, 5325425

► CILEGON

Cilegon Permai Plaza
Jl. Raya Serang No.3/7, Cilegon
Phone : (62-254) 393406, 380857
Fax : (62-254) 380858

► BALIK PAPAN

Komplek Balikpapan Permai
Blok H1 No.10
Jl. Jenderal Sudirman, Balikpapan 76114
Phone : (62-542) 425127
Fax : (62-542) 4255127

► PALEMBANG

Jl. KH. Ahmad Dahlan No.70
Bukit Kecil, Palembang 30135
Phone : (62-711) 320778
Fax : (62-711) 350809

E-mail : ekawirya@indosat.net.id

Website: www.epp.co.id



EKATAMA Group

Company Profile

PT. EKATAMA PUTRA PERKASA

Trusted Name For Quality Tools

PT. EKATAMA PRIMA PERKASA

Solutions For Industrial Applications

Company Data

Company Name	: EKATAMA GROUP
	PT. Ekatama Putra Perkasa
	PT. Ekatama Prima Perkasa
Incorporation Date	: 1986
Banking Institutions	: Citibank
	Bank Central Asia
Executive Board	: Ir. Eka Putra Wirya
	(President Director)
Line of Business	: Trading, Engineering, Fabrication, Repair & Maintenance
Product Brand Names	: Enerpac Hydraulic Tools, USA
	Walter Hand Tools, Germany
	Hoists and Cranes
	Proto Hand Tools, USA
	NPK Pneumatic Tools, Japan
	ABAC Air Compressors, Italy
	Telwin Welding Technology, Italy
	Tecnogi Manual Torque Wrench, Italy
	GKS Lift and Move System, Germany
	Druseidt Crimping Tools, Germany
Staff Strength	: More than 100 employees

History



Ir. Eka Putra Wirya
President Director

Our history goes back to the late 1950's as a small retail hardware store named CV. Sinar Asia (located at Pasar Lindeteves hardware centre) which was owned by Mr. Kerta Wirya.

As the business grew, it became clear that Sinar Asia had to take a proactive approach in order to seize the opportunities which the growing Indonesian economy had to offer. Our first move was to secure the Makita Electric Tool and Enerpac Hydraulic Tool agencies for Indonesia.

Focusing on these two product lines proved the right way to go and as a result our business continued to grow significantly over the years that followed.

In 1986, the founder Mr. Kerta Wirya decided to retire and leave his two sons Santoso Wirya and Eka Wirya to continue with the business which by that time was well established. At this point, it was deemed necessary that total focus and the right marketing approach were the key to future growth of both Makita and Enerpac businesses. Since the marketing approach needed is different, i.e. direct selling in the case of Enerpac versus mass distribution in the case of Makita, a decision was taken by Mr. Kerta Wirya to form two separate companies. As a result of that decision, Santoso Wirya heads PT. Makindo Cipta Karya (Karya Group), sole agent for Makita Electric Tools and Eka Wirya heads PT. Ekatama Putra Perkasa, sole distributor for Enerpac Hydraulic Tools.

Currently, PT. Ekatama Putra Perkasa has 4 branches located in Surabaya, Cilegon, Balikpapan and Palembang. Some key market segments served are Mining, Oil & Gas, Chemical & Petrochemical Plants, Infrastructure & Heavy Construction Companies, Power Generation, Pulp & Paper, Cement Plants, Manufacturing, Railways, Automobile Manufacturers, etc.



Company in Brief

Our marketing approach is as follows:

1. Direct customer contact at end-user level - conducting product demonstrations, application training and product presentation.
2. Appointment of professional and qualified engineers for sales and marketing as well as highly trained engineers for technical and application support.
3. High level of after sales service, spare part availability and extension of factory product warranty in Indonesia.
4. Adherence to Quality Assurance and Quality Control procedures to ensure zero product defect and timely delivery.

Our Philosophy is to market a limited number of product lines which will enable us to focus and cater to the needs of the higher end market segments where performance excellence at all levels at the business is essential.

We take pride in the fact that Enerpac (world leader in its own right) through PT. Ekatama Putra Perkasa have emerged as the market leader in the field of high pressure hydraulic tools, in Indonesia.

PT. Ekatama Putra Perkasa accepted the sole distributorship of Carl Walter hand tools. Leveraging the mass distributor network of PT. Makindo Cipta Karya, we have been successful in gaining considerable market share in spite of the fact that we were a late entrant in the market.

Along the way, PT. Ekatama Putra Perkasa has also been trusted as authorized distributor for several other products including Tecnogi Manual Torque Wrench (Italy), GKS Move and Lift System (Germany), Druseidt Crimping Tools (Germany) and NPK Pneumatic Tools (Japan)

As of 1 June 2007, PT. Ekatama Putra Perkasa is appointed as the sole agent of Proto hand tools (USA), Telwin welding tools (Italy) and ABAC rotary screw air compressor (Italy). Proto hand tools are premium quality tools widely used in the mining and oil & gas sectors. Telwin and ABAC are two of the largest welding equipment manufacturers and air compressor manufacturers in Europe respectively.

Our Products



ENERPAC
Hydraulic Technology Worldwide



WALTER
Hand Tools Made in Germany



PROTO
Hand Tools Made in USA



TELWIN
Welding Technology



NPK
Pneumatic Tools



TECNO
Manual Torque Wrench



ABAC
AIR COMPRESSORS



GKS
LIFT and Move System



druseidt
Crimping Tools

Applications

Table Lifter



Tyre Press



Machine Maintenance



"Grab Buoket" Crane System



Hydraulic Torque Wrench



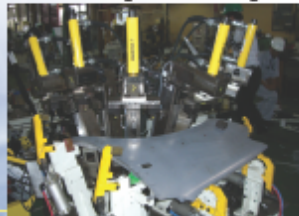
Trolley Jack



Flange Spreader



Automotive Jig Manufacturing



Synchronized Lifting of Mining Dragline



Outdoor Mobile Crane System



Hydraulic Torque Wrench



Hi Pressure Pump



Customers & Project

Oil & Gas

Chevron Indonesia Company
CNOOC SES Ltd.
ConocoPhillips Indonesia Inc. Ltd.
Pertamina Unit Pengolahan
Petrochina International Jabung Ltd.
PT. Badak NGL
PT. Baker Hughes Indonesia
PT. BP Indonesia
PT. Elnusa Drilling Services
PT. Elnusa Workover Services
PT. Halliburton Indonesia
PT. Medco E&P Indonesia
PT. Perusahaan Gas Negara (Persero)
Total E&P Indonesia
VICO Indonesia
Schlumberger GN

Construction

PT. Bakrie Construction (Trans Bakrie)
PT. Hutama Karya
PT. Karunia Berca Indonesia
PT. Nippon Steel Construction Indonesia
PT. Rekayasa Industri
PT. Truba Jurong
PT. Waagner Biro Indonesia
PT. Waskita Karya
PT. Wijaya Karya
PT. Wika Beton
Suramadu - Madura "SURAMADU"
Bridge (Joint Operation)

Mining

PT. Adaro Indonesia
PT. Arutmin Indonesia
PT. Berau Coal
PT. Freeport Indonesia
PT. Indominco Mandiri
PT. International Nickel Indonesia TBK
PT. Kaltim Prima Coal
PT. Kitadin Corporation
PT. Newmont Nusa Tenggara

Automotive

PT. Astra Daihatsu Motor
PT. Indomobil Suzuki International
PT. Toyota Motor Manufacturing Indonesia
PT. Gajah Tunggal TBK
PT. Pantja Motor

Power Generation

PT. Indonesia Power
PT. Paiton Energy
PT. PJB Unit Bisnis Pemeliharaan
PT. PLN (Persero) Unit Pembangkitan

Heavy Equipment / Contractor

PT. Hexindo Adiperkasa TBK
PT. Kobexindo Tractors
PT. Komatsu Indonesia TBK
PT. Pamapersada Nusantara
PT. Thiess Contractors Indonesia
PT. Trakindo Utama
PT. United Tractors TBK

Other Industries

PT. Indah Kiat Pulp & Paper TBK
PT. Indocement Tunggul Prakarsa TBK
PT. Indofood Sukses Makmur TBK
PT. Krakatau Steel
PT. Pindo Deli Pulp & Paper Mills
PT. Tjiwi Kimia
PT. Wartsila Indonesia