

MAIN OFFICE :

- ▶ **JAKARTA**
Gedung Ekatama
Jl. Boulevard Bukit Gading Raya No.3
Jakarta 14240 - Indonesia
Phone : (62-21) 4514678
Fax : (62-21) 4513537, 4514058

BRANCH OFFICES :

- ▶ **SURABAYA**
Jl. Kedungdoro No. 84P
Surabaya 60251
Phone : (62-31) 5325426, 5318861, 5460972-73
Fax : (62-31) 5322990, 5325425
- ▶ **CILEGON**
Cilegon Permai Plaza
Jl. Raya Serang No. 3/7, Cilegon
Phone : (62-254) 393406, 380857
Fax : (62-254) 380858
- ▶ **BALIKPAPAN**
Komplek Balikpapan Permai
Blok H1 No. 10
Jl. Jenderal Sudirman, Balikpapan 76114
Phone : (62-542) 425127
Fax : (62-542) 4255127
- ▶ **PALEMBANG**
Jl. KH. Ahmad Dahlan No. 70
Bukit Kecil, Palembang 30135
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EKATAMA Group

Company Profile

PT. EKATAMA PUTRA PERKASA

Trusted Name For Quality Tools

PT. EKATAMA PRIMA PERKASA

Solutions For Industrial Applications

Company Data

Company Name	: EKATAMA GROUP PT. Ekatama Putra Perkasa PT. Ekatama Prima Perkasa
Incorporation Date	: 1986
Banking Institutions	: Citibank Bank Central Asia
Executive Board	: Ir. Eka Putra Wirya (President Director)
Line of Business	: Trading, Engineering, Fabrication, Repair & Maintenance
Product Brand Names	: Enerpac Hydraulic Tools, USA Walter Hand Tools, Germany Hoists and Cranes Proto Hand Tools, USA NPK Pneumatic Tools, Japan ABAC Air Compressors, Italy Telwin Welding Technology, Italy Tecnogi Manual Torque Wrench, Italy GKS Lift and Move System, Germany Druseidt Crimping Tools, Germany
Staff Strength	: More than 100 employees



Ir. Eka Putra Wirya
President Director

History

Our history goes back to the late 1950's as a small retail hardware store named CV. Sinar Asia (located at Pasar Lindeteves hardware centre) which was owned by Mr. Kerta Wirya.

As the business grew, it became clear that Sinar Asia had to take a proactive approach in order to seize the opportunities which the growing Indonesian economy had to offer. Our first move was to secure the Makita Electric Tool and Enerpac Hydraulic Tool agencies for Indonesia.

Focusing on these two product lines proved the right way to go and as a result our business continued to grow significantly over the years that followed.

In 1986, the founder Mr. Kerta Wirya decided to retire and leave his two sons Santoso Wirya and Eka Wirya to continue with the business which by that time was well established. At this point, it was deemed necessary that total focus and the right marketing approach were the key to future growth of both Makita and Enerpac businesses. Since the marketing approach needed is different, i.e. direct selling in the case of Enerpac versus mass distribution in the case of Makita, a decision was taken by Mr. Kerta Wirya to form two separate companies. As a result of that decision, Santoso Wirya heads PT. Makindo Cipta Karya (Karya Group), sole agent for Makita Electric Tools and Eka Wirya heads PT. Ekatama Putra Perkasa, sole distributor for Enerpac Hydraulic Tools.

Currently, PT. Ekatama Putra Perkasa has 4 branches located in Surabaya, Cilegon, Balikpapan and Palembang. Some key market segments served are Mining, Oil & Gas, Chemical & Petrochemical Plants, Infrastructure & Heavy Construction Companies, Power Generation, Pulp & Paper, Cement Plants, Manufacturing, Railways, Automobile Manufacturers, etc.

Company in Brief

Our marketing approach is as follows:

1. Direct customer contact at end-user level - conducting product demonstrations, application training and product presentation.
2. Appointment of professional and qualified engineers for sales and marketing as well as highly trained engineers for technical and application support.
3. High level of after sales service, spare part availability and extension of factory product warranty in Indonesia.
4. Adherence to Quality Assurance and Quality Control procedures to ensure zero product defect and timely delivery.

Our Philosophy is to market a limited number of product lines which will enable us to focus and cater to the needs of the higher end market segments where performance excellence at all levels at the business is essential.

We take pride in the fact that Enerpac (world leader in its own right) through PT. Ekatama Putra Perkasa have emerged as the market leader in the field of high pressure hydraulic tools, in Indonesia.

PT. Ekatama Putra Perkasa accepted the sole distributorship of Carl Walter hand tools. Leveraging the mass distributor network of PT. Makindo Cipta Karya, we have been successful in gaining considerable market share in spite of the fact that we were a late entrant in the market.

Along the way, PT. Ekatama Putra Perkasa has also been trusted as authorized distributor for several other products including Tecnogi Manual Torque Wrench (Italy), GKS Move and Lift System (Germany), Druseidt Crimping Tools (Germany) and NPK Pneumatic Tools (Japan)

As of 1 June 2007, PT. Ekatama Putra Perkasa is appointed as the sole agent of Proto hand tools (USA), Telwin welding tools (Italy) and ABAC rotary screw air compressor (Italy). Proto hand tools are premium quality tools widely used in the mining and oil & gas sectors. Telwin and ABAC are two of the largest welding equipment manufacturers and air compressor manufacturers in Europe respectively.

Our Products



ENERPAC 
Hydraulic Technology Worldwide



WALTER
Hand Tools Made in Germany



PROTO
Hand Tools Made in USA



TELWIN
Welding Technology



NPK®
Pneumatic Tools



Manual Torque Wrench



ABAC
AIR COMPRESSORS



GKS
MOVE



druseidt
Crimping Tools

EKATAMA Group

EKATAMA Group

Applications

Table Lifter



Tyre Press



Machine Maintenance



"Grab Bucket" Crane System



Hydraulic Torque Wrench



Trolley Jack



Flange Spreader



Automotive Jig Manufacturing



Synchronized Lifting of Mining Dragline



Outdoor Mobile Crane System



Hydraulic Torque Wrench



Hi Pressure Pump



Customers & Project

Oil & Gas

Chevron Indonesia Company

CNOOC SES Ltd.

ConocoPhillips Indonesia Inc. Ltd.

Pertamina Unit Pengolahan

Petrochina International Jabung Ltd.

PT. Badak NGL

PT. Baker Hughes Indonesia

PT. BP Indonesia

PT. Elnusa Drilling Services

PT. Elnusa Workover Services

PT. Halliburton Indonesia

PT. Medco E&P Indonesia

PT. Perusahaan Gas Negara (Persero)

Total E&P Indonesia

VICO Indonesia

Schlumberger GN

Automotive

PT. Astra Daihatsu Motor

PT. Indomobil Suzuki International

PT. Toyota Motor Manufacturing Indonesia

PT. Gajah Tunggal TBK

PT. Pantja Motor

Power Generation

PT. Indonesia Power

PT. Pariton Energy

PT. PJB Unit Bisnis Pemeliharaan

PT. PLN (Persero) Unit Pembangkitan

Construction

PT. Bakrie Construction (Trans Bakrie)

PT. Hutama Karya

PT. Karunia Berca Indonesia

PT. Nippon Steel Construction Indonesia

PT. Rekayasa Industri

PT. Truba Jurong

PT. Waagner Biro Indonesia

PT. Waskita Karya

PT. Wijaya Karya

PT. Wika Beton

Suramadu - Madura "SURAMADU"

Bridge (Joint Operation)

Heavy Equipment / Contractor

PT. Hexindo Adiperkasa TBK

PT. Kobexindo Tractors

PT. Komatsu Indonesia TBK

PT. Pamapersada Nusantara

PT. Thiess Contractors Indonesia

PT. Trakindo Utama

PT. United Tractors TBK

Other Industries

PT. Indah Kiat Pulp & Paper TBK

PT. Indocement Tunggal Prakarsa TBK

PT. Indofood Sukses Makmur TBK

PT. Krakatau Steel

PT. Pindo Deli Pulp & Paper Mills

PT. Tjiwi Kimia

PT. Wartsila Indonesia

Mining

PT. Adaro Indonesia

PT. Arutmin Indonesia

PT. Berau Coal

PT. Freeport Indonesia

PT. Indominco Mandiri

PT. International Nickel Indonesia TBK

PT. Kaltim Prima Coal

PT. Kitadin Corporation

PT. Newmont Nusa Tenggara