

KEDUTAAN BESAR REPUBLIK INDONESIA
EMBASSY OF THE REPUBLIC OF INDONESIA
WASHINGTON, D.C. 20036
TEL.: (202) 775-5200 FAX: (202) 775-5365



ATASE PERDAGANGAN
THE COMMERCIAL ATTACHÉ
2020 MASSACHUSETTS AVENUE, N.W.
TEL.: (202) 775-5350 FAX: (202) 775-5354

April 25, 2018

Aarti Sharma
Associate Attorney
Sullair, Inc.
3700 E Michigan Blvd.
Michigan City, IN 46360 – USA

Subject: Appointment of Agent to PT. Petrotec Air Power

Dear Ms. Sharma,

Referring to the statement of Yasuhiro (Charlie) Takeuchi, COO & EVP, on the application form of *"Desiring to have Sales Agent/Distributor in Indonesia,"* herewith, I am enclosing a reference letter to be submitted by your agent/distributor along with other documents as required to the Directorate General for Domestic Trade, Ministry of Trade in Indonesia.

Based on the Ministry of Trade's Regulation No. 11/M-DAG/PER/3/2006 Chapter II Part One Article 2, your agent or distributor must register to the above office, and on Chapter VI, Article 19, your agent and/or distributor are required to submit a report of their activities every six months to the Director of Domestic Business Development and Enterprise Registration, Ministry of Trade in Jakarta, Indonesia. Violation of this provision will be subject to administrative sanction such as the revocation of the company's registration, which may lead to cancellation of any certification permit to do business in Indonesia.

Should you need further assistance on this subject, please do not hesitate to contact us.

Sincerely yours,

Reza Pahlevi Chairul
Commercial Attaché

Enclosure:



NEW REGISTRATION

REFERENCE LETTER

No.: 110/ATDAG-REP/IV/2018

In accordance with the Regulation of The Minister of Trade of the Republic of Indonesia Number 11/M-DAG/PER/3/2006 about provisions and procedures for the issuance of *Surat Tanda Pendaftaran (STP)* of agents or distributors of goods and/or services in Indonesia, it is hereby described as follows:

- 1 Name of Company : **SULLAIR, LLC.**
- 2 Headquarters' Address : 3700 E. Michigan Boulevard
Michigan City, IN 46360 – USA
Tel.: 1.800-785-5247
Website: <http://americas.sullair.com>
3. Legal form/status : Limited Liability Company
4. Date of Establishment : 27 July 1965
5. Appointing Company in Indonesia : **PT. PETROTEC AIR POWER**
Jl. Kedoya Agave Raya, Blok I, No.37
Jakarta Barat, DKI 11520 - INDONESIA
Tel.: +62.580-1543
Website: www.airpower.co.id
6. Activity : As a Distributor of Sullair products in Indonesia for Air Compressors.
HTS. #: 8414.40.00 dan 8414.80.49
- 7 Term of Appointment : 2 (two) Year – Up to 31 December 2020.

Washington, DC. April 25, 2018

Commercial Attaché



Reza Pahlevi Chairul

CC: 1. Director General for Domestic Trade, Ministry of Trade;
2. Ambassador of the Republic of Indonesia in Washington, DC.

**STATEMENT OF U.S. COMPANY
DESIRING TO HAVE SALES AGENT, OR, DISTRIBUTOR IN INDONESIA**

New Registration
*) Renewal

This is to state that the following information is to appoint a sales agent, or distributor in Indonesia:

1. Name of U.S. Company: Sullair, LLC
2. Name of Company's President: John R. Carlson
3. Legal form status: Limited Liability Company
4. Date of establishment: July 27, 1965
5. Headquarters' address: 3700 E. Michigan Blvd
Michigan City, IN 46360
- Website: http://americas.sullair.com Phone: (800) 785-5247 Fax _____
6. Name and address of factories **)
(if different from headquarter address) _____
7. Line of business and products offering **)
must have Harmonized Tariff Systems Number: Air Compressors
8414.40.00, 8414.80.49
8. Company's Name and address of Agent or
Distributor in Indonesia: PT Petrotec Air Power
Jl. Kedoya Agave Raya, Blok I No. 37
DKI Jakarta 11520
- Website: www.airpower.co.id Phone: +62 21 5801543 Fax _____
9. Term/length of Appointment: December 31, 2020

Yours sincerely declare that the above statement is true according to the agreement

(*g. J. Carlson*)
Executive Signature | Name | Title
Michigan City 4, 13 2018
City | MM DD YYYY

Notarized by: *Amy Carol Harmon*
Name & Commission Expires

*) Please cross out unnecessary part

**) Use separate paper if need more space

Note: After completing this form, have it notarized and send to the Office of the Commercial Attaché with necessary documents such as:

- a. Certificate of Corporation of Good Standing from the State where the company registered,
- b. A Notarized copy of Contractual Agreement between principal and agent/distributor in Indonesia;
- c. DO NOT fax, or email, the Embassy needs the original executive signature on this form.

